# Zambia Jobs Expertini®

#### **Commercial Accountant**

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Company: Recruitment Matters

Location: Lusaka

Category: other-general

## Responsibilities

: Financial Analysis.

Prepare business cases for projects that are key to the operational plan of the companyengage with relevant executives and agree on deliverables.

Define and coordinate the development of financial models incorporating key activity drivers that substantiate financial results (income, investment, expenses, cash flow etc).

Working proactively with senior leadership to complete thorough financial reviews of commercial contracts (link between traders and finance)

Analysing costing information to enable the business make correct pricing decision

Reviewing sales and marketing plans to ensure that strategic business objects are met

Providing financials insights to the sales and marketing function enabling it make informed business decision (link between finance and sales)

## Financial reporting

Preparing management information for both strategic and operational purposes including strategic financial planning, financial governance and budget monitoring.

Analysing financial information and commentating on the P&L performance to the senior heads of finance,

Report on variances between budgets, commitments and expenditure

Assist with refining and enhancing financial reporting for the organisation

Budgeting and Forecasting

Provide support to the Budgeting and Forecasting processes, that is submitted to Exco - engage with respective departments in developing accurate forecasts for the company, including analysing local and global industry as well as considering macro- economic factors.

Governance Risk and Compliance Management

Develop the cost reporting ensuring it meets business requirements adopting a continuous improvement process

Ensure effective financial controls and assist Finance Controller with closing out audit findings.

Work with the Finance heads to identify risks and opportunities in reporting

Completing tasks & reporting within financial deadlines

### Skills:

Proficiency in computerised financial systems (SAP)

Strong analytical skills

Persuasion and influencing

Planning & organising

Excellent communication skills.

Ability to work under pressure

Interpersonal skills

Collaboration skills

Awareness of the commercial and risk environment in which their organisation operates

Strong commercial awareness

Audit and Assurance

Ability to challenge stakeholders

#### Qualifications:

Degree /Master Degree in, Commerce or ACCA related business qualification.

At least 10 years' work experience in managing systems, Map client business requirements, processes, and objectives; develops necessary product modifications to satisfy clients' needs

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