

## Country Head - Zambia

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Company: Recruitment Matters

Location: Lusaka

Category: other-general

### Responsibilities

Oversee day-to-day operations

Design strategy and set goals for growth

Maintain budgets and optimize expenses

Set policies and processes

Ensure employees work productively and develop professionally

Oversee recruitment and training of new employees

Evaluate and improve operations and financial performance

Direct the employee assessment process

Prepare regular reports for upper management

Ensure staff follows health and safety regulations

Provide solutions to issues (e.g. profit decline, employee conflicts, loss of business to competitors)

### Key Skills:

Must have knowledge of the Zambian Market

Proven experience as a General Manager or similar executive role

Experience in planning and budgeting

Knowledge of business processes and functions (finance, HR, procurement, operations, etc.)

**Qualifications:**

Degree in Business Management /Administration

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