

## General Manager (FMCG) - Zambia

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Company: Recruitment Matters

Location: Lusaka

Category: other-general

### Responsibilities

Formulation and execution of the strategic plan.

Handle high-volume processes associated with large-scale operations.

Support and lead rapid new product commercialization, growth, and continuous cost & quality improvements in the business.

Lead a cross-functional team.

Management of freight, shipping and distribution.

### Key Skills:

Outstanding career trajectory progressively increasing leadership experience within FMCG

Demonstrated ability to lead cross-functional teams and get results through others

Strong interpersonal and conflict resolution skills

Excellent written, verbal and presentation skills required

Strong knowledge of the FMCG industry and experience in high-volume manufacturing practices required

Knowledge of freight and shipping as well as distribution

Must be familiar with current trends and practices

**Qualifications:**

Commercial Degree or equivalent

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